



RUBÉN SANTOS

Senior manager that turns ideas into reality

PROFESSIONAL EXPERIENCE

AQUA FREE GmbH

One of the leading suppliers in the water hygiene field; manufacturing high-end products that improve the quality of water at hospitals and other fields

(2017 –)

Director (Spain subsidiary)

NANOIMMUNOTECH SL

Nano-biotech Spanish firm, whose objective is to become a world leader in Bioconjugation, Biosensing and Characterization of nanosystems.

(2011 – 2015)

CEO, BDM and Member of the Board of Directors

MEDITEL INGENIERÍA MÉDICA SL-BITMED (SIBELGROUP)

Design and commercialization of medical devices for sleep diagnosis, neurology and analysis of foot support (orthopaedics).

(1996 – 2009)

Founder, Member of the Board of Directors

(2004 – 2009)

Managing Director and Sales Director

(2000 – 2004)

Sales and Marketing Director

(1996 – 2000)

RD and Operations Co-Director

PERSONAL

Birthdate: 12th September 1971
Nationality: Spanish
Languages: Spanish, English

PERSONAL

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Skype: ruben.santos

ABOUT ME

An engineer with MBA education, and with more than 20 years of experience in management positions, marketing and business development within the healthcare and nanobiotechnology sectors.

EDUCATION

BUSINESS DEVELOPMENT PROGRAM

IE BUSINESS SCHOOL

(2012)

MASTER IN BIOMEDICAL ENGINEERING

UNIVERSITY OF ZARAGOZA

Extraordinary Prize of Master.

(2010 - 2011)

MASTER IN BUSINESS ADMINISTRATION-EXECUTIVE

COMILLAS PONTIFICAL UNIVERSITY (ICAI-ICADE)

(2004 - 2006)

INDUSTRIAL ENGINEER

POLYTECHNIC CENTER. UNIVERSITY OF ZARAGOZA

Electronics and Computer engineering. 8th of the 17th promotion.

(1989 - 1996)

SKILLS

Healthcare, diagnosis, mHealth, lifesciences, nanotechnology, biotechnology

Business strategy and planning

Business and market development

Leadership

Entrepreneurship

Expert speaker

Online and inbound marketing

Project management

Technology transfer

Team building

Innovation management

Intellectual property, branding

Fundraising

Lean thinking

AWARDS

[NANOIMMUNOTECH selected as a Spanish Business Success Story](#)

Spanish Brand and Patent Office

2015

[NANOIMMUNOTECH EcoBusiness Innovation Award](#)

CIRCE Foundation - Spanish and Aragón Governments.

2014

[BITMED selected as Best Business Project \(IDEA'95 Competition\)](#) Aragon Government.

1996.

OTHERS

2 Patents, 1 book chapter, multiple conferences, courses, publications and papers

WHAT OTHERS SAY ABOUT ME (LinkedIn profile)

Multifaceted senior manager... intelligent, result-oriented, focused on the big picture... committed and hard-working professional... enthusiastic innovator and technologist... knows how to turn the entropic excitement of an initial idea into something real, tangible, useful and sellable. And he does it with positivism, pragmatism and great efficiency... there is no high enough problem he cannot overcome, and if more efficient, go around... resilient leader... concerned about his team... well-balanced director who cares for all his colleagues, trying to get the best from them... committed to reaching the results and objectives... works well under pressure... driven, ambitious individual with an infectious enthusiasm for any project.